

## Membership Spotlight

### Insights from a New CMAA Member

CMAA Membership Committee Chair Natasha DeBenon, recently had the privilege of sitting down with **John Webb Director of Marketing, West Coast, of MACTEC Engineering Consulting, Inc.** to talk about who MACTEC is, what the firm does, and why CMAA is important to them. As both MACTEC and Mr. Webb are new CMAA members, the Southern California CMAA Membership committee hoped to get some insights from the perspective of a new firm and new member.



*Natasha: "John, please tell us about MACTEC".*

John: "MACTEC is a diverse firm. We basically have 3 areas in which we provide services: we are a full service Geotechnical, Construction Materials Testing, and Environmental Engineering firm. In addition, we provide some ancillary services which include sub service utilities and facilities life cycle management."

*Natasha: "How many years has MACTEC been around and how large is the Company?"*

John: "Since the 50's, with 3,500 employees, and have 80 offices nationwide."

*Natasha: "So, can you tell me why you joined CMAA?"*

John: "We are placing a strong focus in marine transportation and municipality's development and redevelopment. CMAA is well connected to Owners and very involved in the industry. So are our clients. We also felt that CMAA has such a great compilation of firms that it would open doors for MACTEC and help build teaming relationships so that we might better serve our clients. "

*Natasha: "Have you been to many functions?"*

John: "Oh, yes. We typically have representation at virtually all of the local events. Our staff understands that we need to take an active role in the organization in order to develop those true relationships."

*Natasha: "Do you see CMAA as providing teaming opportunities?"*

John: "Yes. With the large A/E firms and construction management firms that belong to CMAA, we want to build on those relationships and team with these firms. CMAA provides those opportunities at many functions."

*Natasha: "When you attend a function, do you feel comfortable?"*

John: "I consider CMAA a "user friendly" environment, so yes."

*Natasha: "So how long have you been with MACTAC?"*

John: "I've been with MACTAC going on two years now."

*Natasha: "Well that's all I have for now. Thank you, John, for your time in answering our questions. See you at the next CMAA function!"*