



Seminar

**Thursday,
September 10, 2009
8:00 a.m. - 10:30 a.m.**

8:00 - 8:30 a.m.
Registration &
Continental Breakfast

8:30 a.m. - 10:30 a.m.
Seminar / Q&A

Location:

Downtown LA Marriott
333 S. Figueroa St.
Los Angeles, CA
213-617-1133

Cost:

\$60/person CMAA Members
\$90/person Non-Members

www.cmaasc.org

Low Bids & A Down Economy

What's an Owner to do?

We already have unbelievably low bids, submitted in an incredibly competitive market, in a down economy. Many contract prices are below cost. Any disruption will result in losses to those already operating in a losing environment.

What are you and your clients doing to proactively address these challenges?

Topics to be covered:

- Owner Risk Mitigation
- Subcontractor Bonding
- Weather and Delay Contract Clauses
- Contractor/Subcontractor
- Prequalification
- Negotiated vs. Low Bid Contracts
- Contingencies
- Termination

A panel discussion of today's public works bidding environment.

Distinguished Panel Members:

Chip Ossman, Ossman Project Management Consulting
Joe Seibold, P.E., FCMAA, Executive Vice President, Arcadis
Brian Ostler, Deputy City Attorney, Los Angeles World Airports
Richard Mah, Principal, Hunt Ortmann Attorneys at Law

Registration Form	Sept. 10	Low Bid Seminar
	__ CMAA Member \$60/person	__ Non-Member \$90/person
NAME _____	__ Check Enclosed	__ AMEX __ MasterCard __ Visa
TITLE _____	Amount to Charge \$ _____	
COMPANY _____	Card Number _____	
ADDRESS _____	Name on Card _____	
CITY, STATE, ZIP _____	Exp. Date _____/_____/_____	
() _____	Please make checks payable to: CMAA S. Ca. Chapter	
TELEPHONE _____	Mail to: PO Box 41202, Long Beach, CA 90853	
E-MAIL ADDRESS _____	Payment must accompany registration. The Chapter does not invoice.	

To Register

Mail CMAA S. Ca. Chapter
PO Box 41202, Long Beach, CA 90853
FAX 562-296-9708
Questions: 562-434-8409
sccmaa@cmaasc.org

On-Line Registration
www.cmaasc.org

Registration Policy

- ✓ Walk-in fee: additional \$15 per person
- ✓ Please pre-register 48 hours prior to the event.
- ✓ Cancellations must be made 48 hours prior to each event.
- ✓ No-shows and cancellations made after this deadline will be invoiced.
- ✓ Registration is non-transferable to another event, please send a substitute if you are unable to attend.