



CALTRANS DISTRICT 11



**CMAA CODE: Virtual Matchmaking Event
AUGUST 6, 2020**

District Small Business Liaisons

Maria Ibarra
Maecel Mathis

TITLE VI PROGRAM AND IT POLICY GUIDELINES

▶ Non-Discrimination
Statement

▶ Title VI Disclaimer

[https://dot.ca.gov/programs/
civil-rights/title-vi](https://dot.ca.gov/programs/civil-rights/title-vi)

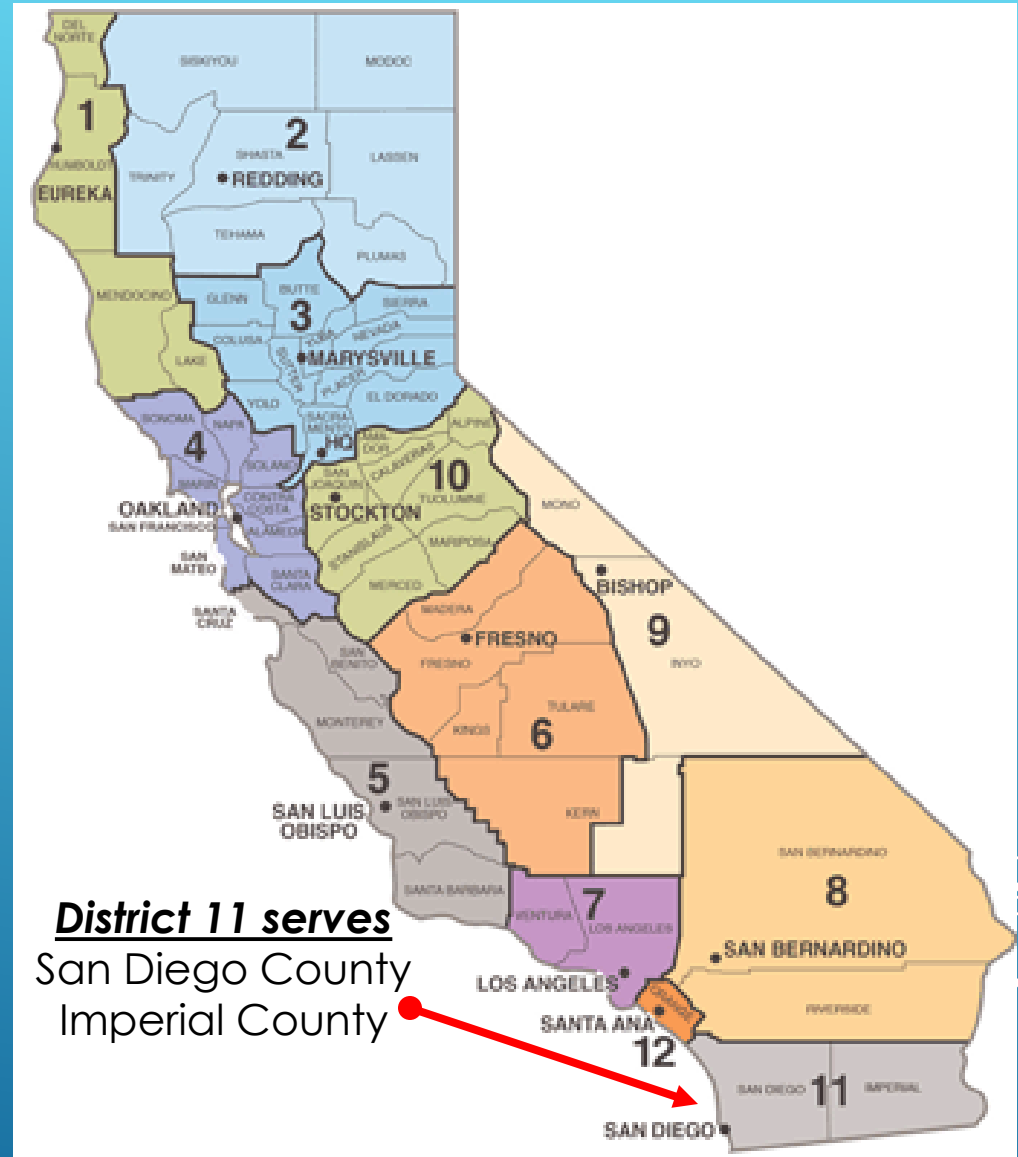
Please contact Title VI with any questions regarding the non-discrimination statement or Title VI disclaimer at title.vi@dot.ca.gov.



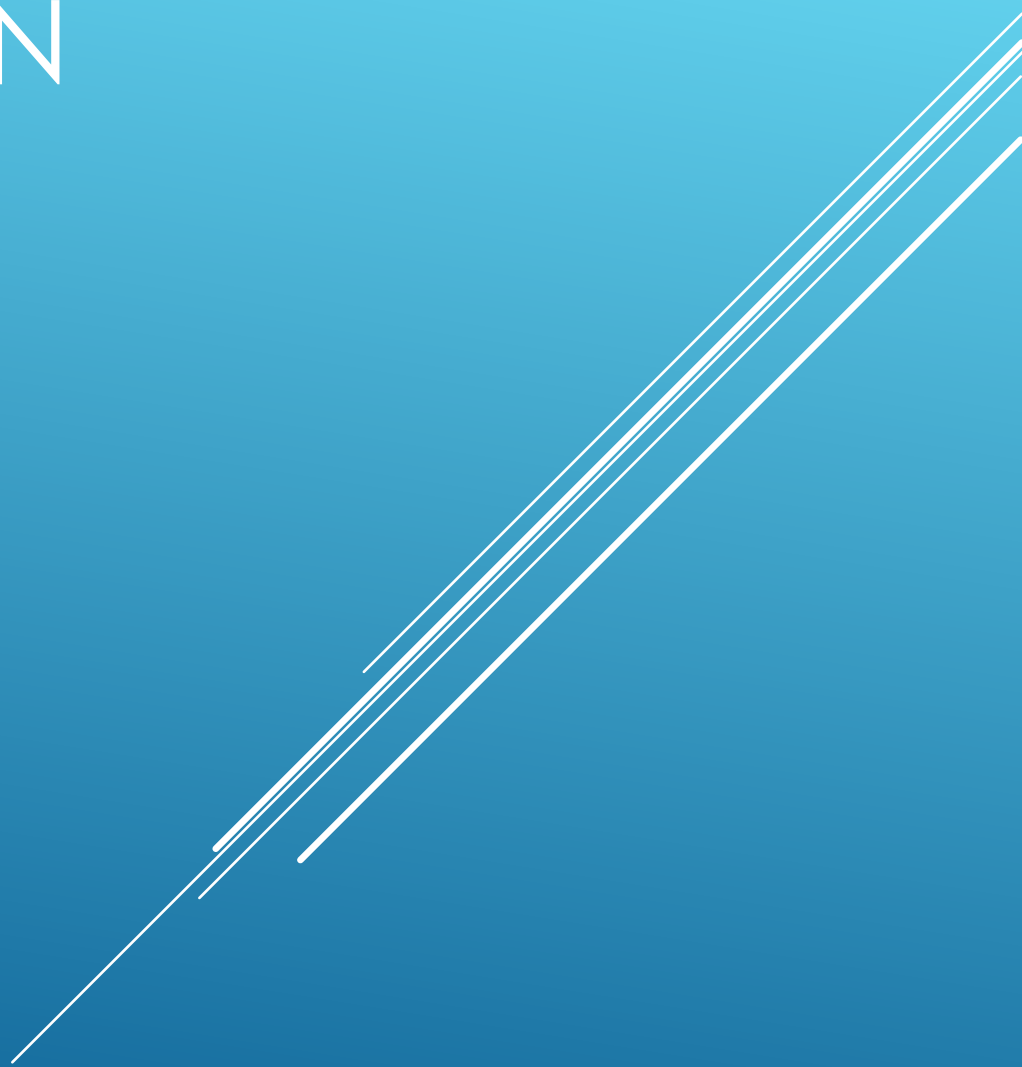
Caltrans manages more than 50,000 miles of California's highways and freeway lanes, provides inter-city rail services, permits more than 400 public-use airports and special-use hospital heliports, and works with local agencies.

District 11 covers two counties: San Diego and Imperial County. Our district stretches over 4,200 miles, comprises of 22 state highways, 4 interstate freeways, and 6 international border ports of entry.

Caltrans carries out its mission of providing a safe, sustainable, integrated, and efficient transportation system to enhance California's economy and livability, with six primary programs: Aeronautics, Highway Transportation, Mass Transportation, Transportation Planning, Administration, and Equipment Service Center.



CERTIFICATION



WHICH CERTIFICATIONS DOES CALTRANS RECOGNIZE?

SB/SB(MICRO), SB-PW, & DVBE Certifications

Businesses can apply online by registering on the Department of General Services (DGS) interactive website:

<https://caleprocure.ca.gov/pages/sbdvbe-index.aspx>

DBE Certification

The downloadable DBE application and instructions may be found on the Caltrans' Office of Civil Rights webpage:

<https://dot.ca.gov/programs/civil-rights/dbe>

*Applications must be mailed to:

Caltrans, Office of Civil Rights

PO Box 942874, MS 79

Sacramento, CA 94274

Contact info: (916) 234-1700 or DBE.certification@dot.ca.gov

WHERE TO LOCATE CONTRACTING AND PROCUREMENT OPPORTUNITIES



Where are the major construction contracts (over \$333K) projects listed?

Contractor's Corner website

<http://ppmoe.dot.ca.gov/des/oe/contractor-info.html>

- ✓ See all Current Advertisements (called events)
- ✓ List of Bid Items
- ✓ Date Advertised and Bid Opening
- ✓ DBE and DVBE Requirement (goal) will be listed if applicable
- ✓ Opt In
- ✓ Primes advertise for help
- ✓ Find Bidding Plan Holders (primes that have requested plans)

Where can I sell to the state, find professional services contracts, and construction contracts under \$333,000?

CaleProcure website

<https://www.caleprocure.ca.gov/pages/index.aspx>

- ✓ Get SB and/or DVBE certified
- ✓ Find a currently certified SB or DVBE
- ✓ Find Contracts: Minor B's construction up to \$333,000; Procurement and Commodities; and Professional Services
- ✓ View State Purchase Data History (SCPRS Database)
- ✓ View and edit SB/DVBE online profile

WHAT DOES THE DISTRICT PURCHASE?



Dollars Spent by District Division

| | |
|-------------------------------|------------------------|
| Administration | \$432,024.32 |
| Construction | \$168,843.77 |
| Corridors | \$158,241.94 |
| Design | \$27,939.23 |
| Engineering | \$11,635.07 |
| Environmental | \$1,030,255.34 |
| Maintenance | \$10,917,083.95 |
| Planning and Local Assistance | \$53,308.03 |
| Program/Project Management | \$23,020.31 |
| Right of Way | \$316,096.77 |
| Surveys | \$9,640.94 |
| Traffic Operations | \$715,073.73 |
| TOTAL | \$25,453,163.40 |

Top 10 Commodities by Dollar Spent

| | Commodity Code (UNSPSC) | Description | Dollar Amount Spent |
|----|-------------------------|----------------------------|---------------------|
| 1 | 46151505 | Barriers | \$2,244,182.03 |
| 2 | 30121601 | Asphalt | \$644,758.13 |
| 3 | 30152001 | Metal fencing | \$634,950.00 |
| 4 | 22101607 | Road pavers | \$624,000.00 |
| 5 | 10171700 | Herbicides | \$379,021.91 |
| 6 | 30151902 | Canopy | \$333,000.00 |
| 7 | 60104702 | Solar kits | \$333,000.00 |
| 8 | 30172000 | Gates | \$328,597.00 |
| 9 | 30172100 | Garage doors and operators | \$290,265.00 |
| 10 | 24101602 | Hoists | \$287,649.46 |

Please Note: This list displays District 11's top 50 commodity codes purchased by dollars spent, therefore, like items based on description were not combined for the purposes of this report.

Top 10 Most Frequently Purchased Commodities

| | |
|----|----------------------------|
| 1 | Miscellaneous hardware |
| 2 | Traffic signs |
| 3 | Printer or facsimile toner |
| 4 | Paper materials |
| 5 | Mobile phones |
| 6 | Air filters |
| 7 | Battery chargers |
| 8 | Barriers |
| 9 | Ink cartridges |
| 10 | Pen or pencil sets |

NETWORKING OPPORTUNITIES



Office of Civil Rights' Statewide Outreach Calendar

<https://dot.ca.gov/programs/civil-rights/caltrans-events-calendar>

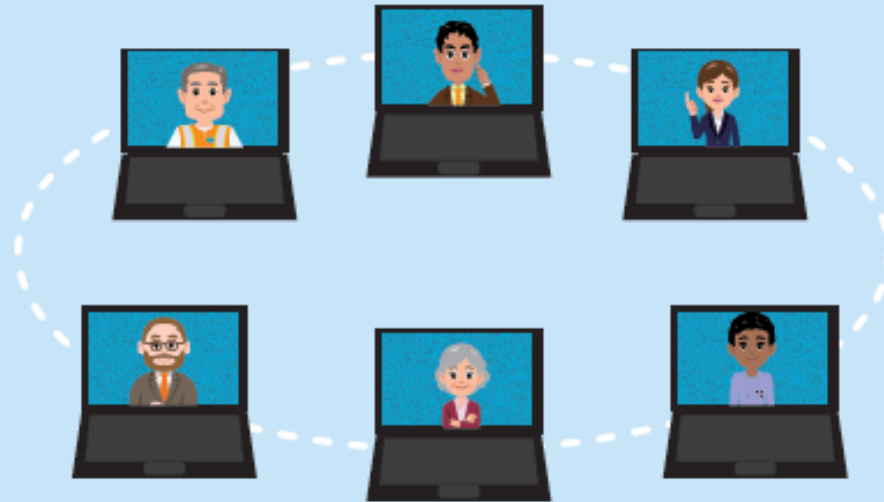
| | |
|-------------------------------|--|
| Thursday, August 6 | |
| 9:30am | Online - D11 - How to do Business with Caltrans District 11 |
| 10:00am | Webex Contractor Bonding Workshop - District 5,6,9,10 |
| Tuesday, August 11 | |
| 10:00am | Zoom - D6 How to Do Business With The State Of California |
| 10:00am | Zoom Trucking Webinar-D4- "Tier 4 (CARB)" |
| Tuesday, August 18 | |
| 10:00am | Zoom - D2- Doing Business with Caltrans Under \$10K |
| 1:00pm | Oakland - District 4 Small Business Council Meeting |
| Wednesday, August 19 | |
| 10:00am | Zoom - D2 Contracting with CA State Government |
| Tuesday, August 25 | |
| 10:00am | Zoom - D2- Finding Contracting Opportunities |
| Wednesday, August 26 | |
| 8:00am | Online - D11 - Construction and Commodities Committee Meeting |
| 8:00am | Online - D11 - Professional Services Committee Meeting |
| 9:30am | Online - D11 - Local Small Business Council Meeting |
| 10:00am | 10am- Zoom- D2 Contracting with Federal Government |
| Wednesday, September 2 | |
| 9:30am | Online - D11 - How to do Business with Caltrans District 11 |
| Wednesday, September 9 | |
| 9:00am | Moreno Valley - D08 - DGS Event: Veteran & Small Business Summit |
| Tuesday, September 22 | |
| | Online - D11 - 16th Annual Procurement and Resource Fair |

Save The Date!

Caltrans District 11's 16th Annual

Virtual Procurement & Resource Fair

In Partnership with the San Diego Public Agency Consortium



Three-Day Event – September 22 – 24

Day 1: Meet the San Diego Public Agency Consortium

Day 2: Workshops

- 9 AM – DGS: How the State Buyers – Contracting 101
- 11 AM – SBDC: Find your Buyer!
- 1 PM – PTAC: Creating Winning Proposals for Government Contracts

Day 3: Meet the Caltrans Purchasers



One-to-One Meeting with District 11's Small Business Team

Are you a Small Business (SB) looking to network?

Do you need information on the Small Business-Public Works (SB-PW) certification?

Are you a Disadvantaged Business Enterprise (DBE) or Disabled Veteran Business Enterprise (DVBE) looking for resources?

IF SO, WE ARE HERE TO HELP!

Set up an appointment with a Small Business Liaison to learn more about working with Caltrans.

To schedule a free appointment, contact our Small Business Team:

TELEPHONE

619-688-3151

EMAIL

d11.smallbusiness@dot.ca.gov

District 11's Small Business Team:

Maria Ibarra, District Small Business Liaison

Maecel Mathis, District Small Business Liaison

<https://dot.ca.gov/caltrans-near-me/district-11/popular-links/small-business-program>

Phone: (619) 688-3151

Email: d11.smallbusiness@dot.ca.gov

Thank You

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